

STRATEGY · INNOVATION · TECH

20TH AND 21ST JUNE 2024 THE DE VERE COTSWOLD WATER PARK HOTEL, **GLOUCESTERSHIRE**

INTRODUCING **OUR CHAIR**



Barbara Dawson VP Global Head of PV

Operations, Global Safety GSK

SPEAKERS AND OPENSPACE FACILITATORS

Ed Cahill

Rosemont

Chief Scientific Officer

Rosemont

Pharmaceuticals



Andrew Binns Head of Digital and Innovation AstraZeneca





Stefan Turnwald Director, Operations, Field Engagement Innovative Medicines Region (Europe) Novartis

U NOVARTIS



Nasir Hussain Associate Director, Regulatory Policy and Intelligence Gilead

GILEAD



Mary Owen-Woodward Scientific Director – Drug Substance and Product Analysis GSK

GSK



Paula Gildert VP Head R&D Business Productivity and Efficiency Program Takeda



Lenka Vychytova Global PRO Marketing Head, Centers of Excellence Bayer





Davide Levi Head of Insights and Analytics Kyowa Kirin

Enric Munne Hernandez Global Commercial Reporting and Analytics Lead Novartis

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KEY CONTRIBUTORS



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STRATEGY · INNOVATION · TECH

20TH AND 21ST JUNE 2024 THE DE VERE COTSWOLD WATER PARK HOTEL, GLOUCESTERSHIRE

VENUE













DE VERE COTSWOLD WATER PARK HOTEL

Set among the honey-coloured villages and gently rolling hills of The Cotswolds, De Vere Water Park is a hotel as spectacular as its surroundings. In the heart of the 152 lakes that spread across the unique Cotswolds Water Park, this is a place where modern design effortlessly combines with its natural surroundings.

DAY ONE - 20th JUNE

- 08:00 08:30 Registration and Networking Reception
- 08:30 08:40 Chair's Opening Remarks
- 08:40 09:20 **PANEL SESSION**

09:20 - 09:40 Shifting Paradigms - Prioritising Prevention over Reaction





Davide Levi Head of Insights and Analytics Kyowa Kirin

How can we transition from the conventional reactive approach of primarily treating manifested diseases to a proactive stance, focused on pre-emptive treatments aimed at disease prevention? By strategically allocating resources, embracing innovation, and fostering collaboration, we can work towards a future where healthcare is not just about curing illnesses but also preventing them before they manifest.

Davide's perspective will challenge us to rethink our healthcare paradigms and embrace proactive strategies that prioritise wellness and prevention, and his presentation will continue on in an Openspace format to encourage discussion and thought leadership around this topic.



09:40 - 09:55 **Openspace Explainers**

This session will outline the areas for discussion in our Openspaces and will enable you to choose which discussion you would like to contribute to.

09:55 - 10:00 JUMP ← Ŏ →

10:00 - 10:35



Lenka Vychytova Global PRO Marketing Head, Centers of Excellence Baver

Openspace 1

Openspace 2

Unleashing Creativity - Exploring Content Generation in the AI and Digital Realm

- The use of AI in every aspect of your work
- Creating tailor made consumer communication for precision marketing
- The speed of development vs the quality of AI



10:00 - 10:35



Stefan Turnwald Director, Operations, Field Engagement Innovative Medicines Region (Europe) Novartis

Customer Engagement Excellence - The Role of the Field from 2024 and Beyond

- Understanding the role of a field force in Pharma
- Repositioning the field in today's environment and understanding what the field officers can do for ROI
- How to shape the interface for your stakeholders in the market human to human interaction
- Utilising digital innovation and technologies to better educate and position your force

UNOVARTIS

10:00 - 10:35 **Openspace 3**



Shifting Paradigms - Collaboration for a Preventative Approach

How do we strategically manage our resources to transition from the current mindset of primarily treating manifested diseases, and towards a proactive approach focused on pre-emptive treatments aimed at disease prevention?







11:15 - 11:30 **Openspace Explainers**

This session will outline the areas for discussion in our Openspaces and will enable you to choose which discussion you would like to contribute to.

11:30 - 11:35 **JUMP** ← ○ →

11:35 - 12:10 **Openspace 1**



Barbara Dawson VP Global Head of PV Operations, Global Safety GSK

Strategic Alignment - Enhancing Patient/Product Welfare

How do we internally align our GMP, GCP, GVP and GLP groups to work optimally and allow for faster decisions to ensure the welfare of our patients/ product users?

Join Barbara as she explores how this alignment aims to optimise collaboration, enhance communication channels, and streamline processes, fostering a more effective flow of information.



11:35 - 12:10



Andrew Binns Head of Digital and Innovation AstraZeneca

Openspace 2

Openspace 3

Redefining Engagement Through a Conversion-Based Approach

Redefining our engagement with Healthcare Professionals (HCPs) is not merely a shift in strategy, it is a fundamental reimagining of how we interact and collaborate with those at the forefront of healthcare. By challenging conventional methods of engagement, we pave the way for a more personalised approach that aligns with the diverse needs and preferences of HCPs.

Join Andrew as he explores the following key points:

- Why we should be following a conversion-based approach rather than an education-based approach
- How can we transform our digital platforms from content dumping grounds to personalised algorithms, enhancing relevance and engagement?
- How can we overcome the fear of upsetting HCPs by empathising with them and tailoring content to their preferences and needs?
- How can we effectively address the hurdles of compliance reviews?



11:35 - 12:10



Nasir Hussain Associate Director, Regulatory Policy and Intelligence Gilead

Governing AI and ML in Pharma - Policies, Structure, and Risk Mitigation

- Policy Framework: Establishing comprehensive policies for AI and ML usage in pharmaceutical operations
- Structural Setup: Designing organisational structures to oversee implementation, including dedicated teams and committees
- Company Policies: Developing specific guidelines outlining the ethical and responsible use
- Risk Assessment Process: Implementing robust risk assessment methodologies to identify and mitigate potential risks
- Bias Cancellation Strategies: Employing diverse data sourcing, algorithmic transparency, and continuous monitoring to mitigate biases



12:10 - 12:25 Hackathons Explainers

This session will outline the focus of our Hackathons and will enable you to choose which discussion you would like to contribute to.

12:25 - 12:30	$JUMP \xleftarrow{\uparrow}{\downarrow} \rightarrow \qquad \qquad \downarrow \qquad \qquad \downarrow \qquad \qquad$	
12:30 - 13:05	Hacks 1	
12:30 - 13:05	Hacks 2	
12:30 - 13:05	Hacks 3	
13:05 - 14:05	Networking Lunch	
14:05 - 14:30	Solution Provider Case Study Full Audie	nce
14:30 - 15:30	Business Meetings and Coffee Break	

15:35-15:50 **Openspace Explainers**

This session will outline the areas for discussion in our Openspaces and will enable you to choose which discussion you would like to contribute to.

15:50 - 15:55 **JUMP** ← ○→

15:55 - 16:30 **Openspace 1**

Openspace 2



Ed Cahill Chief Scientific Officer Rosemont Pharmaceuticals

Al in Formulation - Navigating Regulatory Pathways

How AI can be used in formulation development and what are the regulatory considerations that need to be made surrounding this emerging technology?



15:55 - 16:30



Paula Gildert VP Head R&D Business Productivity and Efficiency Program Takeda

Driving Operational Excellence to Secure Speed and Quality in Delivering the Pipeline

- What are the critical areas that deliver the most value?
- What are the challenges and opportunities of accelerating adoption of Gen Al in business operations?



15:55 - 16:30 Interested in facilitating an Openspace session? Please get in touch via: info@ahmediauk.com or call us on 01293 850 300



DAY TWO - 21st JUNE

08:15 - 08:25 Coffee and Networking Break



08:25 - 08:45	Industry Presentation
08:45 - 09:05	Solution Provider Case Study Full Audience
09:05 - 09:20	Openspace Explainers

This session will outline the areas for discussion in our Openspaces and will enable you to choose which discussion you would like to contribute to.

 $09:20 - 09:25 \quad \text{JUMP} \quad \xleftarrow{\uparrow}{\downarrow} \rightarrow$

09:25 - 10:00 **Openspace 1**



Mary Owen-Woodward Scientific Director – Drug Substance and Product Analysis GSK

Maximising Analytical Potential in Multinational Organisations

How can multinational organisations maximise the potential of large quantities of data and new technologies for analytical development and the challenges associated?

- How can we utilise machine learning/AI for experiment design?
- How much data is too much for analytical processes?
- Handling large volumes of analytical data securely.
- Meeting diverse global regulatory requirements.
- Investing in in-silico predictions in a regulated industry.
- Identifying and mitigating data risks associated when working across organisations and data structures.



09:25 - 10:00



Enric Munne Hernandez Global Commercial Reporting and Analytics Lead Novartis

Implementing Standardised Data Models for Operational Excellence

How can we implement a consistent and standard data model for operational excellence within our organisations across geographies, business units and functions to drive innovation?

- What are the benefits of standardisation?
- What are the challenges involved?

Openspace 2

• What are the best strategies for successful implementation whilst considering the specifics of the sector?



09:25 - 10:00 Interested in facilitating an Openspace session? Please get in touch via: info@ahmediauk.com or call us on 01293 850 300

10:00 - 10:45 **Business Meetings and Coffee Break**

10:45 - 11:00 Hackathons Explainers

This session will outline the focus of our Hackathons and will enable you to choose which discussion you would like to contribute to.

11:00 - 11:05	JUMP	$\begin{array}{c} \uparrow \\ \leftarrow \bigcirc \\ \downarrow \end{array} \rightarrow$			
11:05 - 11:40	Hacks 1				
11:05 - 11:40	Hacks 2				
11:05 - 11:40	Hacks 3				

11:45 - 12:30 **Thoughts and Deliberations**



Join this panel of experts in a thought-provoking discussion as they highlight the key takeaways from across the two days.

Discussion points include:

- How can we collaborate moving forward?
- What are the main trends that have emerged?
- What are the key challenges identified and potential solutions proposed?
- What insights have been gained through our dynamic Openspace approach and case studies presented?





Barbara Dawson VP Global Head of PV Operations, Global Safety GSK



AstraZeneca



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Enric Munne Head of Insights Hernandez **Global Commercial** Reporting and Analytics Lead Novartis

Chair's Closing Remarks 12:30 - 12:40



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